



# TRADE MISSION

LONDON - BIRMINGHAM

Theme

## PAVING THE WAY FOR GROWTH

# SAVE THE DATE

**MAY 21ST -  
27TH, 2023**

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Applications are open for  
Members and Non-Members

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### PACKAGE INCLUDES;

1. Business Roundtable at the Nigeria High Commission
2. Business to Business Meetings
3. Golf Tournament
4. Business Lecture at Warwick University
5. Visit to Industrial Museum/  
ThinkTank Birmingham Science  
Museum

For inquiries, please contact Deborah Ibaningo  
via email at [deborah.ibaningo@nbcc.org.ng](mailto:deborah.ibaningo@nbcc.org.ng) or  
07067141988

# ABOUT US

The Nigerian - British Chamber of Commerce is the foremost bilateral Chamber of Commerce in Nigeria founded in 1977. For over 45 years, the Chamber has committed itself to foster goodwill and increasing trade and investment between Nigeria and Britain. With over 400 members from diverse sectors of the economy, we are an international affiliate of the British Chamber of Commerce (BCC) which gives us access to a network of 53 Chambers of Commerce across the United Kingdom and 71 other international affiliates around the world.



Trade Facilitation



Positively Influence  
Policy



Communicate  
Government Policy



Networking



Enrich Membership  
Experience

## SECTORAL GROUPS

In our objective to promote trade and investment through networking, the Chamber has sectored its membership to get better engagement of members and to articulate members' needs.





# MEMBERSHIP CATEGORIES



## **PREMIUM**

Premium membership is by invitation only, following a resolution by the Council.

## **PRESTIGE**

Prestige is open to leading companies making great impact and influencing their sector, whose annual turnover is above ₦ 3 billion.

## **CORPORATE PLUS**

Corporate Plus membership is open to established companies who want to raise their profile among other influential companies, whose annual turnover is between ₦ 1 billion and ₦ 3 billion.

## **CORPORATE**

Corporate membership is open to established businesses looking to grow their network and require business support and marketing benefits, whose annual turnover is between ₦500 million and ₦ 1 billion.

## **EMERGING**

Emerging membership is open to businesses looking to grow their network and require business support and marketing benefits, whose annual turnover is below ₦500 million Naira.



# MEMBERSHIP BENEFITS

- Opportunity to engage with visiting foreign delegations to Nigeria
- Receive Support from sector-focused business groups
- Business referrals/Member-to-member offers
- Global business links through affiliation with companies in the British Chambers of Commerce Business Network.
- Market intelligence services on Nigeria-UK trade
- Representation of members' interests to all relevant government authorities
- Member discount at events
- Member discounts on Chamber's facilities.

# UK NETWORK

The UK Network of NBCC was formed in July 2009 with the intention of engaging with the Nigerian Diaspora in the UK, providing a platform for UK companies with interest in the Nigerian market, and providing access to Nigerian businesses in the UK.

Gold

Silver

Bronze



# OUR PROGRAMMES



**Advocacy Roundtable**



**Breakfast Meetings**



**Conference & Exhibition**



**Sharing Experience Series**



**Meet The Governor Series**



**Nig-Brit Golf Tournament**



# OUR PROGRAMMES



**African Edu-Tech Conference**



**British Business Cocktail**



**Members Evening**



**Speed Networking Event**



**MSME Business Clinic**



**Presidential Dinner/Awards**



# ABOUT THE TRADE MISSION

The Trade Mission is aimed at attracting foreign investment to Nigeria with a Multi-sector focus particularly non-oil Products and services.

In 2022, the Chamber adopted a Virtual Trade Mission in accordance with the current realities. These further strengthened our reach.

## SECTORS

Sectors to be represented at the Mission includes;

- Financial Institutions & Advisory
- Legal
- Asset & Fund Management
- Agriculture
- Manufacturing and Engineering
- Construction
- Energy
- Logistics & Storage
- Media & marketing
- Education
- Business Administration & Support Services
- Technology
- Creatives & Cultural

**PROJECTED  
SIZE OF  
DELEGATION**

30 - 50



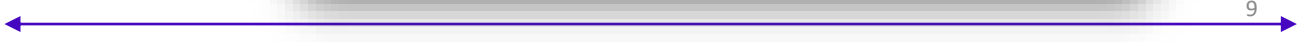
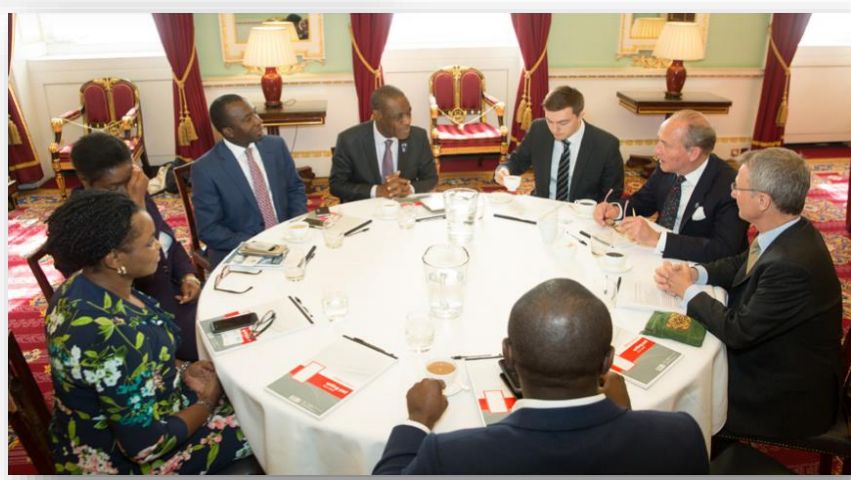
# MISSION OBJECTIVES

- Developing partnerships between the UK and Nigerian Businesses.
- Promoting the Ease of Doing Business in Nigeria to Attract Foreign Investors.
- Engagement with Nigerians in the Diaspora, business leaders in the UK trade-related Government officials, and UK-based chambers of commerce.
- Providing a platform for business-to-business (B2B) networking.
- Providing access to British Companies and Businessmen wishing to invest in Nigeria and those with interests in seeking representatives/partners in Nigeria.
- To change the Nigerian narrative and offer a new face of the Nigerian private sector by presenting a high-level delegation of business leaders from Nigeria.





# PAST MISSIONS



# PAST PARTICIPANTS

The Chamber over the years had an average of 20 participants attending each Mission. These participants comprise of Chief Executives, Heads of Government Parastatals, and top Management Executive.





# PAST SPEAKERS



**Razia Khan**

Chief Economist, Africa & Middle East,  
Standard Chartered Bank



**Andrew Nevin**

Chief Economist Nigeria



**Boma Beddie**

Member ICT & Fintech Lead,  
Department For International Trade



**Alan Davies**

Chairman, James Cubitt Group



**Harriet Thompson**

British High Commissioner,  
Ghana



**Oliver Stacey**

Partner, Norton Rose  
Fulbright LLP



# 2023 MISSION FEATURES



## BUSINESS ROUNDTABLE

The Roundtable is an important forum for participants to address economic issues as it concerns trade between Nigeria and Britain. The Roundtable would provide participants' businesses an in-depth knowledge of policies, schemes, and other opportunities available to be leveraged for their growth.



## BUSINESS TO BUSINESS MEETINGS

B2B meetings would be pre-arranged between participating Chambers and Business communities in London and Birmingham.



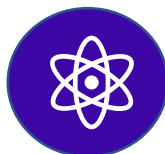
## GOLF TOURNAMENT

The Golf Tournament has been designed specifically for participants to strengthen in a relaxed, informal environment.



## BUSINESS LECTURE AT WARWICK UNIVERSITY

Experience an hour lecture at the prestigious Warwick University, one of the UK's leading universities, with an acknowledged reputation for excellence in research and teaching, for innovation, and for links with business and industry.



## THINK-TANK BIRMINGHAM SCIENCE MUSEUM

"Thinktank, Birmingham's award-winning science museum. Housed inside the impressive Millennium Point building at Thinktank you will find four floors of hands-on exhibits and historical collections that will amaze and inspire you, showing you the science of the world all around us.



# WHO IS ATTENDING

The latest registrants include Board Chairmen, Chief Executive Officers, Managing Directors, and top Management heads from the following companies:

- DCSL Corporate Services Limited
- Greenwich Merchant Bank
- Richardson Oil & Gas Limited
- HT Group
- Standard Chartered Bank
- O. Kayode & Co
- British Airways
- Midcity Associate Limited
- Blackstone Capital Limited
- MFL Freight Service Logistics Ltd
- OTLO Agencies limited
- Ephraim Chambers
- PJK Nigeria LTD
- Busybee Events
- Zenith Carex
- Flortec Services
- Augustsecrets Ltd
- William & Partners
- T & G Nig. Ltd
- Time-Tell Nigeria Limited
- Kana Global Oil & Gas Nig. Ltd





# ITINERARY

Sunday, May 21, 2023	Arrival
Monday, May 22, 2023	Roundtable with the Nigerian High Commissioner
	Afternoon Tea with UK-based Law Firm
Tuesday, May 23, 2023	Business to Business meetings with London Chamber of Commerce and London Business Community
Wednesday, May 24, 2023	Road trip by Coach – London – Warrick
	Lectures at Warwick University.
Thursday, May 25, 2023	Business to Business meetings with Greater Birmingham Chamber of Commerce & Birmingham Business Community
Friday, May 26, 2023	Golf
	Site seeing
Saturday, May 27, 2023	Departure



# HOW TO APPLY

To ensure the quality of the Trade Mission, we have limited slots that are validated upon fulfilling registration processes.

1

visit our official website at  
[www.nbcc.org.ng](http://www.nbcc.org.ng)

OR

Click the link below  
<https://bit.ly/ExpressionForm>

2

Fill out the Expression of Interest Form and  
proceed to pay your application fee

3

The Trade Desk will be in touch with you  
immediately to provide all necessary details  
on travel cost and logistic

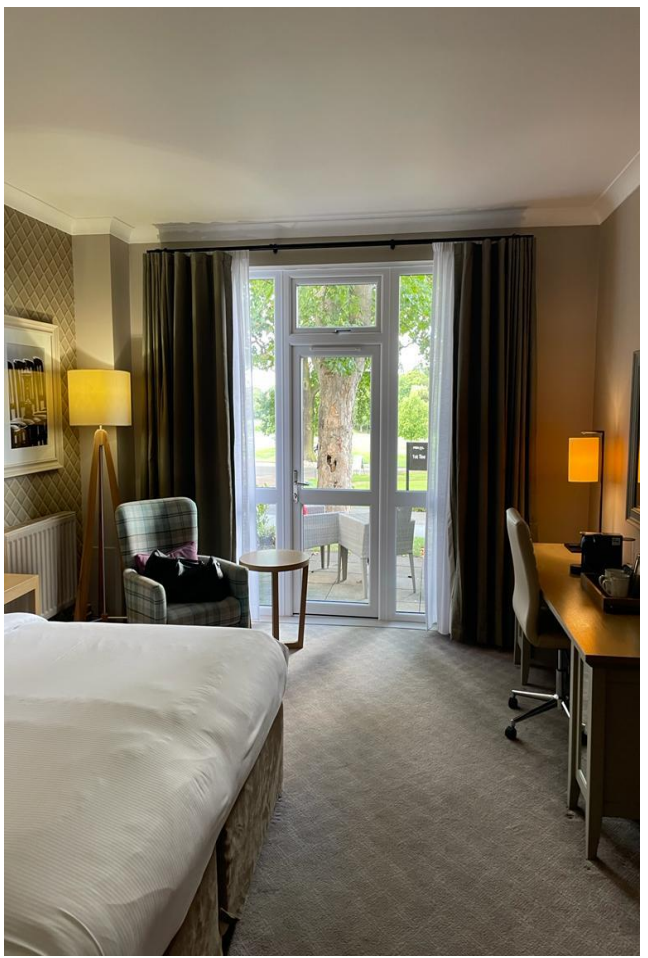
**We encourage you to apply to attend on or before October 31, 2022.**



# THE BELFRY



The Belfry Hotel & Resort, an Award Winning Luxury Hotel In Royal Sutton Coldfield Birmingham with Luxury Spa Breaks & Legendary Golf Courses has been chosen as the official location to host delegates during the Mission in Birmingham.







# KEY CONTACTS

If you would like to sponsor, exhibit or participate in any way at the NBCC 2023 Trade Mission, please contact our teams on the following details:

## TRADE DESK & ENQUIRIES

For Sponsorships & Exhibition packages and general enquiries, please contact:

### Segun Olujobi

Trade Manager

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☎ +234 706 672 0851

### Deborah Ibaningo

Communications Officer

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☎ +234 816 586 5844



# PREMIUM MEMBERS



The Shell Petroleum Development Company of Nigeria Limited  
Operator of the NNPC/SPDC/TEPNG/Agip Joint Venture





# NBCC 2023 Trade Mission

(London – Birmingham)

For further information visit

[www.nbcc.org.ng](http://www.nbcc.org.ng)

 Nigerian-British Chamber of Commerce

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